WHAT WE DO

**Collect** 46 million pounds of food a year, either donated from major food processors, retail chains and volunteer food drives or purchased at deep discounts to meet the dietary requirements of those served.

**Distribute** food for 746,921 meals every week to 558 partner agencies in five southeastern Michigan counties. Partner agencies include shelters, soup kitchens, food pantries, schools and senior citizen centers that provide prepared meals or pantry supplies directly to hungry people.

**Feed** and educate more than 260,999 children a year through programs such as school-based mobile pantries, Smart Bites, BackPack Program, Cooking Matters™, Summer Lunches for Children Program, and Kids Helping Kids®. These programs provide meals and snacks to children through school- and community-based programs and provide volunteer and educational opportunities for young people to learn about hunger and philanthropy.

**Inform** the community and raise awareness about the solutions to hunger, the people making a difference in fighting hunger, and the issues that still remain in feeding our hungry neighbors.

HOW WE DO IT

**Cultivate** outstanding relationships with companies in the food processing industry, including the Detroit Produce Terminal, and others.

**Use** an efficient, technologically advanced system to collect, store and distribute food, with very little waste, through five strategically located distribution centers in Livingston, Macomb, Oakland and Wayne counties.

**Engage** a professional staff and dedicated volunteers to advance Gleaners’ mission of curing hunger.

**Provide** the best service possible to our partner agencies. Gleaners delivers more than 31 million pounds of food to partner agencies for free. The other 15 million pounds are distributed to partners at 18 cents per pound through a shared maintenance program and/or food purchase program to offset the costs of transporting, handling and purchasing food.

*Note: Figures based on 2011–12 fiscal year.*
Our region enjoyed small signs of economic recovery in 2012 — lower unemployment, healthier consumer spending, and the creation of jobs, to name a few. These trends offer hope for a return to prosperous times in southeast Michigan.

At the same time, however, other trends leave me feeling deeply concerned about a great many of our region’s residents. Poverty in Michigan continues to rise, with more than 1.8 million households living at or below federal poverty levels. Among children, the figure is even more alarming: more than one quarter of our state’s kids live in poverty. And, the median household income in Michigan in 2011 was $45,981 — down from $52,013 in 2007.

All of this means the need for emergency food remains high. In the five counties we serve, 770,000 people will face not having enough to eat at some point during the year. With so many of our neighbors struggling, it sometimes seems as if we can never do enough.

Yet, in my 14 years of working in hunger relief, I have seen first-hand how food help is often the key for people to overcome their struggles. I know every meal Gleaners distributes makes a difference for someone — a child, a senior citizen, a person with a disability, or a father or mother who is between jobs. It is so much easier to study, find work, recover from illness, or face life’s challenges when hunger isn’t a constant worry.

Gleaners helps families like the Hamiltons, who hit difficult times last year when Mr. Hamilton lost a well-paying job he had held for 20-some years. Though he was able to find new employment quickly, he was bringing in far less money. To help provide for the family of four, Mrs. Hamilton found part-time work and enrolled in a job training program. Mrs. Hamilton said the hardest part of all the sudden change was trying to shield her kids from it. A Gleaners mobile pantry provided the family with the equivalent of 41 meals each month, helping to ensure their girls would still come home to a healthy dinner. The Hamiltons are looking forward to being able to provide for themselves again soon. But the food they received from Gleaners was a big help as they adjusted to their current circumstances.

Stories from people like the Hamiltons are humbling and inspiring. And they can’t happen without your support, which makes our work possible. So, on behalf of the Gleaners team, thank you, and blessings for 2013.

Sincerely,

W. DeWayne Wells, President
Arlissa Heard, a Detroit mother of two and one-time social worker, knows how quickly life can change from one of relative ease to one of hardship.

“I tell people all the time that poverty has a new face,” says Heard, who lost her job as a social worker two years ago. “Now you have people with college degrees that do not have work — and I’m one of them.”

Heard is one of many individuals in southeast Michigan who thought poverty would never happen to them.

“While you’re looking for a job, the bills don’t stop,” she says. “In six months your perspective on how well established you think you are can change dramatically. My six-year-old son grew out of his shoes and I had to choose between spending money on a pair of shoes or on bread, milk, eggs and cereal so we could make it through the month. It’s those kinds of decisions I never, ever thought I’d have to make.”

The nonpartisan Urban Institute found that 51 percent of all Americans experience poverty by the age of 65 — and that finding was before the financial crash in 2008. The poverty line, according to the U.S. Census Bureau, is an annual income of less than $11,702 for an individual and $22,314 a year for a family of four. The National Center for Children in Poverty at Columbia University calculates that families typically need an income of at least twice the official poverty level to meet basic needs.

When an individual or family faces poverty, emergency food can play a critical role in helping them get back on their feet.

Shelby Township resident Vicki Lamers left a difficult marriage in 2008 with her young daughter in tow. She lost her part-time job and compensation from a car accident that left her temporarily disabled suddenly dried up. She was not receiving child support and had no access to the family bank accounts.

“I never thought I would have to utilize services for food,” she says. “You see people every day who are facing the same situation that we were, and you don’t know...
it. People don’t walk around wearing a sign that says ‘I don’t know where my next meal is coming from.’ You feel so ashamed that you can’t provide for your family.”

Eventually, Lamers found a local church that gave them several boxes of good-quality items.

“I had so many other things to contend with, that became one less thing to worry about,” Lamers says. “I had food to feed my daughter and had enough for myself as well. I was so appreciative.”

In addition to providing a stopgap for a family in free-fall, emergency food can also be an entry point to valuable services.

At Gleaners Shared Harvest Pantry, a client-choice pantry in Livingston County, about 1,300 families receive assistance each month.

During the intake process, Shared Harvest works to assess a client’s situation and determine if the individual could benefit from additional services, like employment services, housing assistance or commodities for seniors and children. A resource navigator helps clients sign up for services on-site.

“Food banks play an important role in helping people get back on their feet,” says Michelle Ounanian, Gleaners Program Services Coordinator in Livingston.

Heard agrees. When someone is struggling to make ends meet, she says, “You might be able to make the rent and possibly a utility or two, but what about the food? Places like Gleaners understand that. Programs like this help to lift you up a little bit more. With all the bad things that are happening, at least you don’t have to worry about, ‘How are my kids going to eat?’”
Getting people the food they need when they need it requires tenacity, forethought, and a keen understanding of emergency food distribution. It also requires the commitment of many others who share in our mission. A variety of public and private sources help us fill our distribution centers so we can best respond to our hungry neighbors with the right mix of quality food — available when times are hard and it’s needed most.

<table>
<thead>
<tr>
<th>Grocers and Retailers</th>
<th>Government Sources</th>
<th>Statewide Food Bank Network</th>
</tr>
</thead>
<tbody>
<tr>
<td>Merchants are Gleaners’ largest food donors, passing on overstock and slightly damaged (but still safe) goods.</td>
<td>Federal food sources have been crucial in stocking our shelves and freezers with nutritious, high protein foods. However, significant cuts were made to government food programs in 2012 that will decrease this food source by about one-third.</td>
<td>The Food Bank Council of Michigan works with farmers to rescue surplus produce for Gleaners.</td>
</tr>
<tr>
<td><strong>Examples:</strong> COSTCO, Meijer, Kroger, Save-A-Lot, Whole Foods, Detroit Produce Terminal, Walmart and Sam’s Club.</td>
<td><strong>Examples:</strong> U.S. Department of Agriculture and Federal Emergency Management Agency.</td>
<td><strong>Examples:</strong> Michigan Department of Agriculture, Michigan Agricultural Surplus System, and the Department of Human Services family food box program.</td>
</tr>
</tbody>
</table>

- **Grocers and Retailers:** 7 million pounds (15%)
- **Government Sources:** 11.2 million pounds (24%)
- **Statewide Food Bank Network:** 1.4 million pounds (3%)

*This year’s projection: 16%*

Hunger continues to grow in our region, while donated sources of food remain steady (or, in the case of federal food, decrease). This means Gleaners has to plan more strategically and help those who struggle with hunger do the same.
**Food Manufacturers**
National food manufacturers and food retailers partner with Feeding America to distribute food to local food banks, including Gleaners.

**Examples:**

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**Local Food Drives**
Each year, more than 2,300 student groups, trade unions, church groups, businesses and others join the fight against hunger by collecting food for Gleaners.

**Examples:**
National Association of Letter Carriers, Hunger Free Summer Food Fight, Fill the Gazebo, DMC Cereal Food Drive, and Scouting for Food.

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**Community Gardens & Farms**
Each summer, farms and gardens grow fruit and vegetables for Gleaners. We distribute the produce quickly, so hungry citizens can benefit from Michigan’s bounty.

**Examples:**
Bittersweet Farm, Oliver Farms, DTE Energy Gardens, and the Capuchins’ Earth Works Garden.

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**Other Donations (not food drives)**
Miscellaneous donations also help fill the food bank. Much of this food comes from other food banks around the country that have extra products to share.

**Examples:**
Other U.S. food banks, trucking companies dropping off excess food, and stores going out of business.

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**Purchased Food**
The need for Gleaners to purchase food with volume discounts has increased, due primarily to less supply from government food programs and the growth of Gleaners’ mobile pantry program, which requires consistent availability and nutritional balance.

**Examples:**
Sources vary based on price & availability.

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Some ways we are accomplishing this:

**GLEANERS’ MOBILE PANTRIES**
One of the most efficient ways to deliver food to high-need communities. Learn more at [www.gcfb.org/mobilepantry](http://www.gcfb.org/mobilepantry).

**FRESH FOOD SHARE**
Providing people with access to fresh, local produce at a low cost. Read what participants have to say at [www.gcfb.org/ffs](http://www.gcfb.org/ffs).

**COOKING MATTERS**
Empowering people on the brink of hunger through cooking and nutrition education. See page 6.
The margin between hunger and having enough to eat can be a narrow one. Cooking Matters™, a program that teaches basic food preparation, meal planning and nutrition, helps many Michigan families close that gap.

Cooking Matters is a program of Share Our Strength, a nationwide organization devoted to eradicating child hunger. Gleaners is the largest Cooking Matters administrator in the United States. The six-week course, free to participants, teaches people to prepare healthy meals on a limited budget.

“We’re really showing them how to take the money they have for food and buy more food with it,” says Jake Williams, coordinator of Gleaners’ Cooking Matters program.

More than 100 volunteer chefs and nutritionists help to staff the program, which offers classes for low-income individuals throughout southeast Michigan. Some are open to anyone; others are tailored to teens, seniors, parents of young children, and individuals with health problems like diabetes. Many are referred to the class by one of Gleaners’ 558 partner agencies.

Last year Cooking Matters graduated 2,195 southeast Michigan residents.

The first four classes use cooking demonstrations, nutrition lessons and instruction on how to read food labels to “debunk the notion that healthy eating has to cost a lot,” Williams says. “By choosing foods that have less salt, sugar and fat, and by learning basic food preparation skills, students are able to stretch their food dollars and eat healthier.”
As an example, Williams says, participants are taught how to cut and use a whole chicken. “You can make a salad or sandwich, a casserole, and use the carcass for soup,” Williams says. “All of a sudden, a $5 chicken has gotten you the basics of three to four meals — as opposed to buying a boneless, skinless chicken breast for $3.25 a pound.”

For the fifth class, participants visit a grocery store for a $10 challenge — purchasing enough food from each food group to feed four people. Participants create their own recipe from their purchase.

“That’s where most of our participants have their ‘Aha’ moment and realize that for $10, they can feed their family,” Williams says.

Gladys Beach, a 60-year-old Westland resident and Salvation Army case worker, enrolled in Cooking Matters to get ideas for her clients, most of whom are on food assistance or Social Security.

“Once I got into the class, there was so much information that I didn’t even know,” Beach says. “Now I know how to read labels, and I read labels all the time. I thought, ‘Ten dollars doesn’t give you much (at the grocery store).’ But when you know how to shop, you not only get good nutritious meals, but it’s not costing you a lot of money either.” Beach now shares what she’s learned with her clients, and encourages them to enroll in the class.

After completing the course, students are asked how Cooking Matters has changed their eating habits and food security. Two-thirds of participants plan and prepare meals together as a family since taking the class. More than a quarter of adult participants report no longer running out of food before the end of the month, when money is tightest. In fact, the program saves families an average of $1,300 a year.

Cooking Matters helps kids and teens improve their own nutrition, too. As one teenage participant at the Mumford Health Center told Williams, “This class has given me ideas of foods that I can eat and make in the morning, instead of going to school every day hungry.”

Learn more about Cooking Matters at www.gcfb.org/cookingsmatters.
Cody High School sits in one of the toughest neighborhoods on Detroit’s west side. The area’s heavy gang activity, high number of EMS incidents involving youth, and abundance of abandoned homes and vacant lots has made Cody one of three schools chosen as a pilot area for Detroit’s Safe Routes program, where police and volunteers work to improve safety for local kids making their way to school.

Even in the midst of such challenges, though, Cody offers hope to families: It was one of five schools selected in 2008 by the United Way Venture Fund for intensive investment and support. Cody became three small schools in one building; absenteeism dropped and graduation rates rose.

“The Mobile Pantry Program is a huge, huge help. We have a line wrapped around the block for the program,” says Reggie Williams, director of parent engagement at Detroit Public Schools, who coordinates the Gleaners’ pantry at Cody. “In this community, in this economic time, everybody needs something.”

Among Cody’s offerings is a parent resource center, which offers parenting workshops, free use of computers and help with resume writing and job searching. It also provides referrals for parents reporting homelessness or abuse. Despite this array of offerings, use of the Cody center had been minimal. “A lot of people are ashamed or embarrassed to come out and ask for help,” says Reggie. To encourage more parents to explore the resources Cody provides, Reggie directs people to sign-up for the Gleaners pantry inside of the parent center. As a result, the number of parents using the resource center spiked from a monthly average of 210 to 800.

“Once we get them in, they see this is a place they can go to use the fax machine or print a resume. Then they stay. Just having the mobile pantry every month brings a lot of parents into the school.”

Gleaners Mobile Pantry Program partners with Cody in its efforts to keep students nourished and ready to learn. Every month, Gleaners sends a refrigerated truck stocked with nutritious food to 60 schools in metro Detroit, including Cody. Parents take home the equivalent of 41 meals for their family, comprised of meat when available, fresh produce and nonperishable staples.
2012 Annual Report
FISCAL YEAR ENDING SEPTEMBER 30, 2012
For the past eight years, I have had the privilege of serving on the board of Gleaners during one of the biggest periods of growth in the organization’s history. I am honored to be the new chair of the board, working with my fellow board members on the vitally important mission of feeding our hungry neighbors.

It is an exciting time to be leading what is, according to Crain’s Detroit Business, the eighth largest nonprofit organization in southeast Michigan and, according to the Detroit Free Press, a Top Workplace in Michigan and nationally. All this while providing the food for over 100,000 meals PER DAY for hungry families in our communities!

I’d like to share a few other accomplishments with you that illustrate the quality with which Gleaners carries out its mission:

• **Last fall, Gleaners received a “superior” rating from AIB International**, an organization that inspects food handlers and producers. A superior rating means Gleaners has attained the highest standards of safety, cleanliness and sanitary conditions for a food company. We are the first food bank in Michigan, and one of only 9 food banks out of more than 200 across the country, that have achieved this coveted rating.

• **Gleaners also became the largest franchisee of Share our Strength’s Cooking Matters™**, a highly effective nutrition education and cooking skills program that helps people with limited funds for food eat better for less money. Last year, Gleaners graduated 2,195 people from the program — more than any other Cooking Matters™ provider in the country. With every graduate saving an average of $1,300 per year at the grocery store, this amounts to $2.8 million in savings for low-income households in southeast Michigan.

• **Gleaners has also been very effective at engaging the community in tackling hunger in our region.** Through Web site and e-newsletters, a volunteer Speakers Bureau (of which I am a member), community events, and regular outreach to the media, Gleaners motivates thousands of individuals every month to take action against hunger through volunteering, donating or holding a food drive. These outreach efforts received national attention this fall, when Gleaners was chosen from among 40,000 nonprofit organizations to receive a top award from Blackbaud for excellence in marketing communications.

The Annual Report included in this edition of Harvest has some other important information that you, as a supporter of this great cause, would be proud to read about. These honors and achievements speak not only to the hard work and dedication of the staff and board, but also to the care and pride we take in everything we do. I am proud of the Gleaners team, and I hope you, too, are proud to support their work. Together with you, and with our 38,000 volunteers and 50,000 donors, we are excited to continue to strive to make our communities hunger free. Thank you for your support.

Walt Young, Board Chair
### Financial Summary

#### In Kind (Food)

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Donated Food Revenue (cash value)</td>
<td>$43,439,683</td>
<td>$49,676,937</td>
</tr>
<tr>
<td>Donated Food Distributed (cash value)</td>
<td>$45,045,839</td>
<td>$52,059,747</td>
</tr>
<tr>
<td>Net Donated Food</td>
<td>$(1,606,156)</td>
<td>$(2,382,810)</td>
</tr>
</tbody>
</table>

#### Meals*

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Meals Distributed</td>
<td>38,946,543</td>
<td>33,722,500</td>
</tr>
<tr>
<td>Meals per day</td>
<td>106,703</td>
<td>92,390</td>
</tr>
<tr>
<td>Meals per week</td>
<td>746,921</td>
<td>646,733</td>
</tr>
<tr>
<td>Meals per month</td>
<td>3,201,090</td>
<td>2,771,700</td>
</tr>
</tbody>
</table>

*Based on the most recent meals per pound equivalent determined by the USDA

#### Cash Revenue

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Donations</td>
<td>$12,380,502</td>
<td>$13,049,319</td>
</tr>
<tr>
<td>Grants, United Way &amp; Other</td>
<td>$1,858,876</td>
<td>$2,404,697</td>
</tr>
<tr>
<td>Purchased Food Reimbursements</td>
<td>$4,346,551</td>
<td>$3,753,313</td>
</tr>
<tr>
<td>Agency Shared Maintenance</td>
<td>$819,629</td>
<td>$1,105,412</td>
</tr>
<tr>
<td>Donated Building</td>
<td>$0</td>
<td>$1,700,000</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$19,405,558</td>
<td>$22,012,741</td>
</tr>
</tbody>
</table>

1.3% Agency Shared Maintenance
3% Grants, United Way & Other
7% Purchased Food Reimbursements
19.7% Cash Donations
69% Donated Food

#### Cash Expenses

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchased Food</td>
<td>$8,260,441</td>
<td>$5,288,969</td>
</tr>
<tr>
<td>Food Programs &amp; Outreach</td>
<td>$11,491,041</td>
<td>$8,474,128</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>$3,553,754</td>
<td>$3,252,873</td>
</tr>
<tr>
<td>Administration</td>
<td>$1,267,896</td>
<td>$1,338,047</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$24,573,132</td>
<td>$18,354,017</td>
</tr>
</tbody>
</table>

1.8% Management
5.2% Fundraising
93% Food* & Outreach

*Includes donated food

**93% Efficiency for Feeding Hungry Neighbors**
Every donation matters! Gleaners thanks each donor who contributed between October 1, 2011, and September 30, 2012. Your donations allowed us to feed nearly 635,000 people last year. Donors who contributed $1,000 or more have received special recognition on our website at www.gcfb.org/donors.

We also thank our 558 partner agencies in five southeast Michigan counties. These food pantries, soup kitchens, shelters, schools and community centers are invaluable in our mission to nourish communities by feeding hungry people. Find a full list of our partner agencies at www.gcfb.org/partners.

2012 President’s Table

Gleaners President’s Table recognizes the community members whose generosity and support have made it possible for us to continue our mission of “nourishing communities by feeding hungry people.” Individuals, corporations, and foundations that are part of the President’s Table have made major food or fund contributions through Gleaners Community Food Bank to help solve hunger in our region.

On November 8, 2012, Gleaners hosted the annual President’s Dinner at our Detroit Headquarters & Distribution Center to honor these dedicated women and men. Dinner was catered by Capuchin Soup Kitchen, using food similar to what is distributed to our partner agencies.

For information on how to take a seat at the President’s Table, please contact Gerry Brisson, 1-866-GLEANER, ext. 246, or gbrisson@gcfb.org.

Presidents of Gleaners

Mr. W. DeWayne Wells, 2008 – present
Mr. Agostinho A. Fernandes, Jr., 2002 – 2008
Mr. Richard A. Loewenstein, 1998 – 2002
Mr. Gene Gonya, 1977 – 1998

Individuals

Frank & Maria Angileri
Shirley Barton
David & Cherie Bazzy
Jack & Jeanette Berry
Joe & Patricia Berwanger
Betty Blazok
Gerry & Katie Brisson
Jack and Heide Clausnitzer
Edsel & Cynthia Ford
Frank & Cathy Genovese
Ned & Elisa Greenberg
Marcy Hayes & Neal Rubin
Heather Hunt-Ruddy & Robert Ruddy
Frank Jerneycic
Russell & Kate Kittleson
Bob McGowan & Barbara Hamilton
William Rand
Bernie Smilovitz
The Weingartz Family

Foundations & Corporations

Ally
Assistance League of Michigan
Baker Tilly
Bank of America
Benson & Edith Ford Fund
Bona Venture, LLC
Bordine Nursery
Brighton NC Machine Corporation
Charter One Foundation
Cisco
Comerica Bank
Community Foundation for Southeast Michigan
2011 PRESIDENT’S TABLE DONORS

Deloitte
Detroit Public Schools Foundation
DTE Energy Foundation
Enterprise Holding Foundation
Epoch Hospitality Group
Estate of Pauline Ann Regna
First Presbyterian Church of Brighton
Flagstar Bank
Ford Motor Company Fund
Ford Purchasing Group
General Motors Foundation
Gordon Food Service
Goldman, Sachs & Co.
Ilitch Holdings, Inc.
John A. Bott Charitable
Remainder Unitrust #1
Joshua and Eunice Stone Foundation
The Kroger Company
L & M Machining & Manufacturing
Livingston County United Way
Livingston District Dental Association
Mandell L. & Madeleine H. Berman
Foundation
Matt Prentice, A Culinary Experience
Max M. & Marjorie S. Fisher
Foundation
MAZON, A Jewish Response to Hunger
Plex Systems, Inc.
PNC Foundation
Rent-A-Center, Inc.
Rose & Lawrence C. Page Sr. Family
Charitable Foundation
Sodexo
Target
The Allstate Foundation
The Coca Cola Company
The Bottle Crew
The Chrysler Foundation
The Elizabeth, Allan and
Warren Shelden Fund
The Helen L. Kay Charitable
Private Foundation
The Holley Foundation
The Huntington Bank
The June & Cecil McDole Foundation
The Kroger Foundation
The Rhoda Burke Andrews Foundation
The Skillman Foundation
The Suburban Collection
The TUKTAWA Foundation
The Young Foundation
Trinity Health
United Way for Southeastern Michigan
Valero Energy Corporation
VARIETY
W.K. Kellogg Foundation
Walmart Foundation
Wayne & Joan Webber Foundation
WDIV TV 4
Wells Fargo Advisors
WHMI-FM 93.5
Wisne Charitable Foundation
WJFK Fox 2
104.3 WOMC

FOOD DONORS

Andrew Brothers
Arctic Cold Storage
Bektrum Foods
Blake’s Orchard & Cider Mill
Bug Juice International
Capital Sales
Caramagno Foods
Carolina Logistics Services
Christina’s Helping Hands/Baffo’s
Cooseman’s Produce
Costco
Country Fresh
CVS Sales, Inc.
D&B Grocers
Door to Door Organics
DTE Energy Garden
G&A Lincoln Park
Garden Fresh Salsa
Great Lakes Frozen
& Dairy Distributors
Hiller’s Supermarkets
Intrastate Distributors, Inc.
Jerusalem Foods
Kar Nut Products Co.
Knickerbocker Bakery
Kraft/Nabisco
Liberty Wholesale
Lipari Foods
Mastronardi Produce/SUNSET®
Meijer
Michigan Dairy
Michigan Desserts
Northridge Church
Oliver Farms
Pepsi Bottling Group
Pepsi Cola
Pierino Frozen Foods
Ram Produce
Rite Aid Drugs Distribution Center
Royal Banana
Ruhlig Farms
Save-A-Lot
Serra Brothers
St. Patrick’s Church and School
Tom Maceri & Son
Turri’s Italian Foods, Inc.
Walmart Stores, Inc.
Whole Foods Market

FOOD DRIVES

Art Van
Boy Scouts of America
Brother Rice & Cranbrook Schools
Chrysler Group LLC
Chubb Insurance
DMC Children’s Hospital - Cereal Drive
Faurecia
Fill the Gazebo - Livingston County
Association of Realtors
Hornung Elementary, Brighton
Maltby Intermediate School, Brighton
National Association of Postal Carriers
Rick Young, Mountain of Food
WDVD 93.1 Doug FM & MJR Theatres
– Canned Film Festival
Zombie Walk

STATE & FEDERAL AGENCIES

Feeding America
Food Bank Council of Michigan
In the Jewish community, the obligation to do good deeds ("Mitzvahs") is part of the fabric of many families. This is very much the case in the Stone family and was the impetus for Joshua and Eunice Stone to establish a family foundation through their estate plan. Their goal was for their daughters to direct the family foundation as a generational continuation of their philanthropic lives. Along with each of their spouses, Marcy Klein, Gwen Weiner and Carol DePaul are generous supporters to a variety of causes. As sisters and sole trustees, they found the process of making gift decisions together to be extremely satisfying and enriching to their lives.

It was agreed that the basic need of sustenance is paramount, especially at this point in time. The importance of feeding the bodies of the young is vital, as they will grow to be the leaders of tomorrow. They were unanimous in the decision to make gifts to local food banks in the cities where they live: Detroit, Chicago and Sarasota. The Detroit gift was given to Gleaners Community Food Bank of Southeastern Michigan to help fund the Hunger Free Summer Campaign, which provided summer meals to children in low-income neighborhoods. The Sarasota gift was given to All Faiths Food Bank of Sarasota and was used to support the Backpack program, which provides nutritional support for school-aged children over the weekend. The Chicago gift was divided between the Greater Chicago Food Depository directed to the Community Kitchen Program, which provides food service and job training to unemployed and underemployed adults, and Care for Real, a local food pantry. The sisters were delighted that the food banks were able to find matching programs that doubled the impact of the gifts.

In directing the foundation’s gifts, Marcy, Gwen and Carol have found great joy and pride in carrying on the legacy of their parents.
2012 HIGHLIGHTS

**46,735,852** pounds of food distributed to our hungry neighbors.

**38,800** volunteers supported Gleaners mission, contributing a total of 108,463 hours of service.

**Four-Star Rating** — the highest possible — received from Charity Navigator (an independent evaluator of the nation’s largest nonprofits) for the fifth year in a row.

**15,689,986** pounds of fresh produce distributed in our ongoing effort to provide the highest quality of food possible.

**558** partner agencies engaged to reach 634,800 children, seniors, working families and other individuals with emergency food and personal care items.

**Top Workplace.** Recognized for the third year in a row by the *Detroit Free Press* as a great place to work, as well as being an effective organization.

**260,999** children reached — nearly three times more than last year — through programs such as School Mobile Pantries, Smart Bites, BackPacks, and Kids Helping Kids.

**2,770** families access fresh, affordable produce grown by local farmers through the Fresh Food Share program.

**93 cents of every dollar** dedicated to feeding hungry neighbors. Only 7 cents per dollar spent on administration and fund raising.

**$2,853,500** saved each year by the 2,195 families who graduated from Gleaners’ Cooking Matters™ classes in 2012.

**Best Multichannel Campaign** awarded by Blackbaud for Gleaners efforts to get the word out about hunger in southeast Michigan through our Double Your Donation Day campaigns.

**Superior Rating** received for our food safety practices from AIB International. Gleaners is one of only nine food banks in the country to receive a superior rating!
GLEANERS DISTRIBUTION CENTERS:

- Gleaners Detroit Headquarters & Distribution Center
  2131 Beaufait St., Detroit

- Gleaners Livingston County Distribution Center
  5924 Sterling Dr., Howell

- Gleaners Oakland County Distribution Center
  120 E. Columbia Ave., Pontiac

- Gleaners Taylor Distribution Center
  25698 Northline Rd., Taylor

- Gleaners Joan & Wayne Webber Distribution Center
  24162 Mound Rd., Warren
For the second summer in a row, Gleaners reached more children with more food than ever — reducing the risk of hunger for children who normally rely on free school meals for their daily nutrition.

Thanks to underwriting partner Charter One Foundation, match partners Ford Motor Company Fund, Enterprise Rent-A-Car, the Joshua (Jim) and Eunice Stone Foundation, Epoch Hospitality Group, David and Cherie A. Bazzy (on behalf of the Bazzy Family) and American Specialty Oils, and thousands of individual donors, food for more than 6.4 million meals was provided to children last summer. This is 2.2 million more meals than Gleaners provided during the first Hunger Free Summer campaign in 2011.

Scott Swanson, president of Charter One and RBS Citizens Illinois and Michigan, explained that the bank and its charitable arm are deeply committed to addressing hunger among children. “When children are hungry, it’s difficult for them to learn, grow and thrive.”

In southeast Michigan, more than 317,000 children are at risk of hunger over the summer months, when they lose access to free and subsidized school lunches. Thanks to increased support, Gleaners reached more children with the nutritious food they need. We accomplished this through a variety of programs:

<table>
<thead>
<tr>
<th>Program</th>
<th>2011 Meals</th>
<th>2012 Meals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobile Pantries</td>
<td>576,499</td>
<td>2,577,473</td>
</tr>
<tr>
<td>Summer Lunch Service</td>
<td>30,635</td>
<td>140,559</td>
</tr>
<tr>
<td>Distribution through our partner network</td>
<td>3,603,733</td>
<td>3,698,484</td>
</tr>
<tr>
<td>Total meals to kids</td>
<td>4,210,867</td>
<td>6,416,516</td>
</tr>
</tbody>
</table>

“They really do need it. I know they don’t like to say that they need it, but when we give it to them, they are very gracious.”

—School teacher, about the BackPack program
Gleaners is grateful to everyone who made Hunger Free Summer 2012 a success, and we look forward to working with you next year to make sure kids in our community enjoy a happy, not hungry, summer once again.

2012 HUNGER FREE SUMMER DONORS OF $1,000+

INDIVIDUALS

Joseph & Carol Andronaco
James & Jacqueline Armistead
Suzanne L. Baber
David & Cherie A. Bazzy (gift bestowed in honor of the Bazzy Family)
Jack & Jeanette Berry
Joe & Patricia Berwanger
Linda Bjerke
Paul Bohn
John A. Bott (in honor of)
John Charters
Thomas & Cheryl Cleyman
Dr. David Cunningham & Dr. Sherry Smith
James Denton
Raymond & Karen Digby
Ronald & Eileen Eckstein
Robert Z. Feldstein
Elaine Fritz
Paul & Mary Glantz
Chris & Kelly Gould
Dr. Anne Guyot & Dr. Randy Shoemaker
Dr. Sabrina Heidemann
Sam & Claire Kafoury
Al & Bonnie Koch
Susan M. Kornfield
Michael & Gerry Kostrzeba
Dr. Robert Levasseur
John Martin
Davina McNaney
James & Mary Beth Morabito
Carol Morton
Tom & Sonia Pastore
Melvin Rookus
John & Kathleen Thomas
Gerard & Luanne Waldecker
The Weingartz Family

CORPORATIONS & ORGANIZATIONS

Ayco Company
Blue Care Network
Blue Cross Blue Shield of Michigan
Children’s Hospital of Detroit
Chrysler Logistics
Cinetic Automotive
Columbia Center/Kirko Group
Cranbrook Brookside Lower School
Cranbrook Institute of Science
Crestmark Bank
Employees Only
Epoch Hospitality Group
F&AM, Inc.
Fifth Third Bank
Flagstar Bank
Food Bank of Eastern Michigan
Gordon Food Service
Hitachi Automotive Products
JD Power and Associates
Kennedy Industries
Leonard C. Carnaghi, Inc.
Live Nation Worldwide, Inc.
Meritor, Inc.
Michigan Association of Certified Public Accountants
Mission Throttle
Nativity of Our Lord Church
Novi Neurology
Orlans and eTitle
Panera Bread
Penske Automotive Group, Inc.
PNC Bank
Plymouth Whalers
Polk
Rehmann
Robert Bosch LLC
Russell Street Deli
Tower Construction, LLC.
Towers Watson
UHY Advisors, Inc.
WDIV TV 4
Windsor Machine Group
Anna and her brother Victor received Gleaners’ summer lunches every weekday at Clark Park in southwest Detroit. Her mother, Elise, a grade school teacher at Clippert Academy, says eating at home is mostly snacking. “It’s good to have one good meal a day.”
Upcoming Events

WEDNESDAY, APRIL 10
20th Annual Women’s Power Breakfast
Eastern Market, Detroit

Unite with metro Detroit’s most powerful women leaders for the 20th Annual Women’s Power Breakfast.
The event has sold out the past few years, so reserve your seats now! Receive updates by texting WPB to 51555, or visit gleanersfeedskids.org.

SATURDAY, MAY 11
National Association of Letter Carriers’ Stamp Out Hunger

Be part of the largest one-day food drive in the nation! Leave nonperishable food items your mailbox on Saturday, May 11th for your letter carrier to collect. Stay informed by texting GLEANERS to 51555, or visit www.gcfb.org/stamp.

FIND MORE DETAILS on these and other upcoming events at www.gcfb.org/events.

News Briefs

IN LATE OCTOBER 2012, our friend and supporter Jack Berry passed away.
Jack spent 37 years in the grocery business before founding Pet Supplies Plus. He used his expertise to improve the service provided by Gleaners’ Shared Harvest Pantry in Livingston County, renovating the pantry and negotiating the cost of the staple foods that fill its shelves.
Jack also rallied the support of his fellow community members through food and toy drives, as well as through his leadership on Gleaners’ Iron Chef event committee.
Jack’s contribution to solving hunger in Livingston County will be felt for years to come. We will always remember and celebrate his commitment to helping his struggling neighbors.
Recent events raise food, funds

8th Annual Iron Chef Livingston

PROMINENT LOCAL CHEFS went head-to-head to fight hunger, raising 285,000 meals for hungry neighbors in Livingston County. Bordine’s of Brighton housed the competition, which was sponsored in part by Jack and Jeanette Berry.

2nd Annual Baker Tilly Iron Chef

FOX2 ANCHORS JAY TOWERS AND ROOP RAJ called the action as Matt Prentice faced off against his apprentice, Travis Waynick of Detroit Prime. Thanks to presenting sponsor Baker Tilly and generous attendees, 125,000 meals were raised for hungry neighbors.

Stay updated on the 2013 Iron Chef events by texting CHEF to 51555, or visiting ironchefevent.com.
Smilovitz takes a swing at solving hunger

**WDIV SPORTSCASTER BERNIE SMILOVITZ** rounded up celebrity friends and Gleaners supporters to share the green for hungry neighbors. Thanks to the generous golfers and presenting sponsor Epoch Hospitality Group, more than 218,000 meals were raised to fight child hunger.

Architects and engineers raise food, literally!

**MORE THAN 11,000 CANS OF FOOD** to feed our hungry neighbors were formed into colossal structures by local architects, engineers and designers in the 2012 CANstruction. Sculptures were on view during the last week of October at Wayne State University. Generous support was provided by Kroger, who donated $10,000 in canned food.

Boy Scouts make a big difference for hungry neighbors

**NOTHING WARMs OUR HEARTs MORE** than to see youth get involved in the community, and so the Boy Scouts’ annual fall food drive is one of our favorite days of the year! On November 10, 2012, metro Detroit Boy Scouts, Cub Scouts and Venturers hiked through their neighborhoods, collecting 200,000 pounds of food.

Gleaners thanks the Boy Scouts of America Great Lakes Council for undertaking this monumental effort. Thanks also to Kroger, Weingartz, Yad Ezra, Arthur Gallagher Insurance, and the thousands of donors who supported this effort to feed hungry neighbors.

Birdie Day brings turkeys to the tee

**GRACIOUS GOLFERS DONATED OVER 800 TURKEYS** to Gleaners’ Birdie Day, giving struggling families a healthy and hearty Thanksgiving. In exchange for their kind donation, participants enjoyed a round of golf at one of three courses in Livingston and Oakland counties. Read more at [www.gcfb.org/birdieday](http://www.gcfb.org/birdieday).
Every week, about 700 students at seven schools take home a backpack full of nutritious food to keep hunger at bay over the weekend, thanks to the PNC Grow Up Great program.

PNC Grow Up Great is a $350 million, multi-year nationwide initiative founded by The PNC Financial Services Group, Inc. in 2004 to help prepare children — particularly underserved children — from birth to age five for success in school and life.

In 2010, PNC Grow Up Great established new programs in science and arts for underserved preschoolers in the Detroit Public Schools. PNC Foundation partnered with Gleaners to address food needs that many of the students were experiencing. PNC leverages additional support for Gleaners by using their dollars to match community donations made each year at Gleaners Women’s Power Breakfast and the WOMC Food Fight campaign.

At the April 2011 Women’s Power Breakfast, for example, PNC announced a matching gift of $48,000 for any donations made at the breakfast to support Gleaners’ BackPack program. And in the WOMC Food Fight, schools across the region collect food and funds to feed hungry students, with donations matched by PNC.

Andrea Poske, a pre-kindergarten teacher at Blackwell Institute, a PNC Grow Up Great school on Detroit’s east side, says the food her students take home is very needed.

“A lot of our kids don’t get enough to eat,” Poske says. “The weekend is really where the need is, because they only eat when they’re at school. The kids get really excited [about the food in the backpacks]. They’ll come in Monday and say, ‘I had oatmeal!’”

“I had a teacher ask me if I had any extra food because a boy in her class was eating out of the trash can,” she adds. “I make sure he gets two bags. The program is just wonderful — my kids, I know they appreciate it.”

Have your donation to feed kids matched by PNC! Give today at www.gcfb.org/womc.
You can make a difference!

- Each $1 you donate helps Gleaners feed one hungry person for one day.
- 93¢ of every dollar you give goes directly toward feeding hungry people.

1 SEND A CHECK:
Gleaners Community Food Bank of Southeastern Michigan
2131 Beaufait St., Detroit, MI 48207-3410

2 CALL IN A CREDIT CARD OR INSTALLMENT GIFT:
Alyce Sclafani, 1-866-GLEANER, ext. 319

3 DONATE ONLINE:
www.gcfb.org

4 TRANSFER STOCK:
Ask your broker to contact
John Dennison, 1-866-GLEANER, ext. 233

5 ASK YOUR EMPLOYER FOR A MATCHING GIFT:
Tell your employer you donated to Gleaners and request a matching gift. If your company does not have a matching gift program, ask about starting one.

6 PROVIDE A MEMORIAL OR TRIBUTE GIFT FOR A SPECIAL OCCASION:
Alyce Sclafani, 1-866-GLEANER, ext. 319, or asclafani@gcfb.org

7 LEAVE A LEGACY:
Anne Schenk, 1-866-GLEANER, ext. 242, or aschenk@gcfb.org

8 CONSIDER A CORPORATE CONTRIBUTION:
Tracey Cholish, 1-866-GLEANER, ext. 321, or tcholish@gcfb.org

9 HOLD A FOOD DRIVE:
Stephanie Melnick, 1-866-GLEANER, ext. 270, or smelnick@gcfb.org

10 SUPPORT A FOOD DRIVE OR EVENT:
Visit gcfb.org/eventfood or sign up to stay updated at gcfb.org/info.

11 VOLUNTEER:
You can help with food packing, mailing or at one of our special events. Individuals, families and groups are welcome. To help, contact a Gleaners’ volunteer coordinator:

- Detroit and Taylor: Karen Rogensues, 1-866-GLEANER, ext. 239, or detvol@gcfb.org
- Warren: Bill Jambeau, 1-866-GLEANER, ext. 354, or wjambeau@gcfb.org
- Pontiac: Jenna Yuhase, 1-866-GLEANER, ext. 403, or oakvol@gcfb.org
- Howell: Michelle Ounanian, 1-866-GLEANER, ext. 335, or livvol@gcfb.org
- Special Events: Julie Ptasznik, 1-866-GLEANER, ext. 245, or eventvol@gcfb.org
- Cooking Matters: Rebecca Blauw, 1-866-GLEANER, ext. 202, or cookingmatters@gcfb.org

Gleaners Community Food Bank of Southeastern Michigan is a 501(c)(3) organization. Your donation is 100% tax deductible to the extent allowed by law.
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24162 Mound Rd., Warren

Founding member of:
The Food Bank Council of Michigan

Member of:
The United Way
The Better Business Bureau

Recognized as:
Charity Navigator Four Star Charity
Top Workplaces 2012
Superior Rating Food Safety Recognition of High Achievement 2012
Gleaners thanks Ford Motor Company & Ford Motor Company Fund for their multimillion dollar commitment to fight hunger in southeast Michigan through the Ford Resource and Engagement Center and their participation in many other partnerships with Gleaners throughout the year. We also appreciate the thousands of hours contributed by the Ford Volunteer Corps, as well as the many personal commitments made by Ford employees to support our hungry neighbors.