Gleaners Community Food Bank, with broad community support, fights hunger in southeastern Michigan. In collaboration with our member agencies, the Feeding America network, and our program partners, we provide millions of pounds of donated and purchased food to people in need. In so doing, Gleaners is committed to distributing high quality food. Through education and advocacy, we will reduce reliance on the emergency food system. Gleaners adopts best practices and cost effective systems and procedures to achieve the highest possible return on its human and financial resources. Gleaners fulfills its role with a sense of compassion and urgency while nourishing, sustaining and advancing hope in our community.
For the past eight years, I have had the privilege of serving on the board of Gleaners during one of the biggest periods of growth in the organization’s history. I am honored to be the new chair of the board, working with my fellow board members on the vitally important mission of feeding our hungry neighbors.

It is an exciting time to be leading what is, according to Crain’s Detroit Business, the eighth largest nonprofit organization in southeast Michigan and, according to the Detroit Free Press, a Top Workplace in Michigan and nationally. All this while providing the food for over 100,000 meals PER DAY for hungry families in our communities!

I’d like to share a few other accomplishments with you that illustrate the quality with which Gleaners carries out its mission:

- **Last fall, Gleaners received a “superior” rating from AIB International**, an organization that inspects food handlers and producers. A superior rating means Gleaners has attained the highest standards of safety, cleanliness and sanitary conditions for a food company. We are the first food bank in Michigan, and one of only 9 food banks out of more than 200 across the country, that have achieved this coveted rating.

- **Gleaners also became the largest franchisee of Share our Strength’s Cooking Matters™**, a highly effective nutrition education and cooking skills program that helps people with limited funds for food eat better for less money. Last year, Gleaners graduated 2,195 people from the program — more than any other Cooking Matters™ provider in the country. With every graduate saving an average of $1,300 per year at the grocery store, this amounts to $2.8 million in savings for low-income households in southeast Michigan.

- **Gleaners has also been very effective at engaging the community in tackling hunger in our region.** Through Web site and e-newsletters, a volunteer Speakers Bureau (of which I am a member), community events, and regular outreach to the media, Gleaners motivates thousands of individuals every month to take action against hunger through volunteering, donating or holding a food drive. These outreach efforts received national attention this fall, when Gleaners was chosen from among 40,000 nonprofit organizations to receive a top award from Blackbaud for excellence in marketing communications.

The Annual Report included in this edition of Harvest has some other important information that you, as a supporter of this great cause, would be proud to read about. These honors and achievements speak not only to the hard work and dedication of the staff and board, but also to the care and pride we take in everything we do. I am proud of the Gleaners team, and I hope you, too, are proud to support their work. Together with you, and with our 38,000 volunteers and 50,000 donors, we are excited to continue to strive to make our communities hunger free. Thank you for your support.

Walt Young, Board Chair
### FINANCIAL SUMMARY

#### IN KIND (FOOD) 2011–2012 2010–2011

<table>
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<tr>
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<tbody>
<tr>
<td>Donated Food Revenue <em>(cash value)</em></td>
<td>$43,439,683</td>
<td>$49,676,937</td>
</tr>
<tr>
<td>Donated Food Distributed <em>(cash value)</em></td>
<td>$45,045,839</td>
<td>$52,059,747</td>
</tr>
<tr>
<td>Net Donated Food</td>
<td>$(1,606,156)</td>
<td>$(2,382,810)</td>
</tr>
</tbody>
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#### MEALS*

<table>
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<tr>
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<tbody>
<tr>
<td>Meals Distributed</td>
<td>38,946,543</td>
<td>33,722,500</td>
</tr>
<tr>
<td>Meals per day</td>
<td>106,703</td>
<td>92,390</td>
</tr>
<tr>
<td>Meals per week</td>
<td>746,921</td>
<td>646,733</td>
</tr>
<tr>
<td>Meals per month</td>
<td>3,201,090</td>
<td>2,771,700</td>
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</tbody>
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*Based on the most recent meals per pound equivalent determined by the USDA


<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Donations</td>
<td>$12,380,502</td>
<td>$13,049,319</td>
</tr>
<tr>
<td>Grants, United Way &amp; Other</td>
<td>$1,858,876</td>
<td>$2,404,697</td>
</tr>
<tr>
<td>Purchased Food Reimbursements</td>
<td>$4,346,551</td>
<td>$3,753,313</td>
</tr>
<tr>
<td>Agency Shared Maintenance</td>
<td>$819,629</td>
<td>$1,105,412</td>
</tr>
<tr>
<td>Donated Building</td>
<td>$0</td>
<td>$1,700,000</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$19,405,558</strong></td>
<td><strong>$22,012,741</strong></td>
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<tbody>
<tr>
<td>Purchased Food</td>
<td>$8,260,441</td>
<td>$5,288,969</td>
</tr>
<tr>
<td>Food Programs &amp; Outreach</td>
<td>$11,491,041</td>
<td>$8,474,128</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>$3,553,754</td>
<td>$3,252,873</td>
</tr>
<tr>
<td>Administration</td>
<td>$1,267,896</td>
<td>$1,338,047</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$24,573,132</strong></td>
<td><strong>$18,354,017</strong></td>
</tr>
</tbody>
</table>

*Includes donated food

93% Efficiency for Feeding Hungry Neighbors
Thank you donors: major givers recognized on gleaners’ website

Every donation matters! Gleaners thanks each donor who contributed between October 1, 2011, and September 30, 2012. Your donations allowed us to feed nearly 635,000 people last year. Donors who contributed $1,000 or more have received special recognition on our website at www.gcfb.org/donors.

We also thank our 558 partner agencies in five southeast Michigan counties. These food pantries, soup kitchens, shelters, schools and community centers are invaluable in our mission to nourish communities by feeding hungry people. Find a full list of our partner agencies at www.gcfb.org/partners.

2012 President’s Table

Gleaners President’s Table recognizes the community members whose generosity and support have made it possible for us to continue our mission of “nourishing communities by feeding hungry people.” Individuals, corporations, and foundations that are part of the President’s Table have made major food or fund contributions through Gleaners Community Food Bank to help solve hunger in our region.

On November 8, 2012, Gleaners hosted the annual President’s Dinner at our Detroit Headquarters & Distribution Center to honor these dedicated women and men. Dinner was catered by Capuchin Soup Kitchen, using food similar to what is distributed to our partner agencies.

For information on how to take a seat at the President’s Table, please contact Gerry Brisson, 1-866-GLEANER, ext. 246, or gbrisson@gcfb.org.

Individuals, corporations, and foundations that are part of the President’s Table have made major food or fund contributions through Gleaners Community Food Bank to help solve hunger in our region.

Presidents of gleaners

Mr. W. DeWayne Wells, 2008 – present
Mr. Agostinho A. Fernandes, Jr., 2002 – 2008
Mr. Richard A. Loewenstein, 1998 – 2002
Mr. Gene Gonya, 1977 – 1998

Individuals

Frank & Maria Angileri
Shirley Barton
David & Cherie Bazzy
Jack & Jeanette Berry
Joe & Patricia Berwanger
Betty Blazok
Gerry & Katie Brisson
Jack and Heide Clausnitzer
Edsel & Cynthia Ford
Frank & Cathy Genovese
Ned & Elisa Greenberg
Marcy Hayes & Neal Rubin
Heather Hunt-Ruddy & Robert Ruddy
Frank Jerneyic
Russell & Kate Kittleson
Bob McGowan & Barbara Hamilton
William Rands
Bernie Smilovitz
The Weingartz Family

Foundations & corporations

Ally
Assistance League of Michigan
Baker Tilly
Bank of America
Benson & Edith Ford Fund
Bona Venture, LLC
Bordine Nursery
Brighton NC Machine Corporation
Charter One Foundation
Cisco
Comerica Bank
Community Foundation for Southeast Michigan
2011 PRESIDENT'S TABLE DONORS

Deloitte
Detroit Public Schools Foundation
DTE Energy Foundation
Enterprise Holding Foundation
Epoch Hospitality Group
Estate of Pauline Ann Regna
First Presbyterian Church of Brighton
Flagstar Bank
Ford Motor Company Fund
Ford Purchasing Group
General Motors Foundation
Gordon Food Service
Goldman, Sachs & Co.
Ilitch Holdings, Inc.
John A. Bott Charitable Remainder Unitrust #1
Joshua and Eunice Stone Foundation
The Kroger Company
L & M Machining & Manufacturing
Livingston County United Way
Livingston District Dental Association
Mandell L. & Madeleine H. Berman Foundation
Matt Prentice, A Culinary Experience
Max M. & Marjorie S. Fisher Foundation
MAZON, A Jewish Response to Hunger
Plex Systems, Inc.
PNC Foundation
Rent-A-Center, Inc.
Rose & Lawrence C. Page Sr. Family Charitable Foundation
Sodexo
Target
The Allstate Foundation
The Coca Cola Company
The Bottle Crew
The Chrysler Foundation
The Elizabeth, Allan and Warren Shelden Fund
The Helen L. Kay Charitable Private Foundation
The Holley Foundation
The Huntington Bank
The June & Cecil McDole Foundation
The Kroger Foundation
The Rhoda Burke Andrews Foundation
The Skillman Foundation
The Suburban Collection
The TUKTAWA Foundation
The Young Foundation
Trinity Health
United Way for Southeastern Michigan
Valero Energy Corporation
VARIETY
W.K. Kellogg Foundation
Walmart Foundation
Wayne & Joan Webber Foundation
WDIV TV 4
Wells Fargo Advisors
WHMI-FM 93.5
Wisne Charitable Foundation
WJJB Fox 2
104.3 WOMC

FOOD DONORS

Andrew Brothers
Arctic Cold Storage
Bektron Foods
Blake’s Orchard & Cider Mill
Bug Juice International
Capital Sales
Caramagno Foods
Carolina Logistics Services
Christina’s Helping Hands/Baffo’s
Cooseman’s Produce
Costco
Country Fresh
CVS Sales, Inc.
D&B Grocers
Door to Door Organics
DTE Energy Garden
G&A Lincoln Park
Garden Fresh Salsa
Great Lakes Frozen & Dairy Distributors
Hiller’s Supermarkets
Intrastate Distributors, Inc.
Jerusalem Foods
Kar Nut Products Co.
Knickerbocker Bakery
Kraft/Nabisco

Liberty Wholesale
Lipari Foods
Mastronardi Produce/SUNSET®
Meijer
Michigan Dairy
Michigan Desserts
Northridge Church
Oliver Farms
Pepsi Bottling Group
Pepsi Cola
Pierino Frozen Foods
Ram Produce
Rite Aid Drugs Distribution Center
Royal Banana
Ruhlig Farms
Save-A-Lot
Serra Brothers
St. Patrick’s Church and School
Tom Maceri & Son
Turri’s Italian Foods, Inc.
Walmart Stores, Inc.
Whole Foods Market

FOOD DRIVES

Art Van
Boy Scouts of America
Brother Rice & Cranbrook Schools
Chrysler Group LLC
Chubb Insurance
DMC Children’s Hospital - Cereal Drive
Faurecia
Fill the Gazebo - Livingston County Association of Realtors
Hornung Elementary, Brighton
Maltby Intermediate School, Brighton
National Association of Postal Carriers
Rick Young, Mountain of Food
WDVD 93.1 Doug FM & MJR Theatres – Canned Film Festival
Zombie Walk

STATE & FEDERAL AGENCIES

Feeding America
Food Bank Council of Michigan
In the Jewish community, the obligation to do good deeds (“Mitzvahs”) is part of the fabric of many families. This is very much the case in the Stone family and was the impetus for Joshua and Eunice Stone to establish a family foundation through their estate plan. Their goal was for their daughters to direct the family foundation as a generational continuation of their philanthropic lives. Along with each of their spouses, Marcy Klein, Gwen Weiner and Carol DePaul are generous supporters to a variety of causes. As sisters and sole trustees, they found the process of making gift decisions together to be extremely satisfying and enriching to their lives.

It was agreed that the basic need of sustenance is paramount, especially at this point in time. The importance of feeding the bodies of the young is vital, as they will grow to be the leaders of tomorrow. They were unanimous in the decision to make gifts to local food banks in the cities where they live: Detroit, Chicago and Sarasota. The Detroit gift was given to Gleaners Community Food Bank of Southeastern Michigan to help fund the Hunger Free Summer Campaign, which provided summer meals to children in low-income neighborhoods. The Sarasota gift was given to AllFaiths Food Bank of Sarasota and was used to support the Backpack program, which provides nutritional support for school-aged children over the weekend. The Chicago gift was divided between the Greater Chicago Food Depository directed to the Community Kitchen Program, which provides food service and job training to unemployed and underemployed adults, and Care for Real, a local food pantry. The sisters were delighted that the food banks were able to find matching programs that doubled the impact of the gifts.

In directing the foundation’s gifts, Marcy, Gwen and Carol have found great joy and pride in carrying on the legacy of their parents.
2012 HIGHLIGHTS

46,735,852 pounds of food distributed to our hungry neighbors.

38,800 volunteers supported Gleaners mission, contributing a total of 108,463 hours of service.

Four-Star Rating — the highest possible — received from Charity Navigator (an independent evaluator of the nation’s largest nonprofits) for the fifth year in a row.

15,689,986 pounds of fresh produce distributed in our ongoing effort to provide the highest quality of food possible.

558 partner agencies engaged to reach 634,800 children, seniors, working families and other individuals with emergency food and personal care items.

Top Workplace. Recognized for the third year in a row by the Detroit Free Press as a great place to work, as well as being an effective organization.

260,999 children reached — nearly three times more than last year — through programs such as School Mobile Pantries, Smart Bites, BackPacks, and Kids Helping Kids.

$2,853,500 saved each year by the 2,195 families who graduated from Gleaners’ Cooking Matters™ classes in 2012.

Best Multichannel Campaign awarded by Blackbaud for Gleaners efforts to get the word out about hunger in southeast Michigan through our Double Your Donation Day campaigns.

93 cents of every dollar dedicated to feeding hungry neighbors. Only 7 cents per dollar spent on administration and fund raising.

2,770 families access fresh, affordable produce grown by local farmers through the Fresh Food Share program.

Superior Rating received for our food safety practices from AIB International. Gleaners is one of only nine food banks in the country to receive a superior rating!
GLEANERS DISTRIBUTION CENTERS:

- Gleaners Detroit Headquarters & Distribution Center
  2131 Beaufait St., Detroit

- Gleaners Livingston County Distribution Center
  5924 Sterling Dr., Howell

- Gleaners Oakland County Distribution Center
  120 E. Columbia Ave., Pontiac

- Gleaners Taylor Distribution Center
  25698 Northline Rd., Taylor

- Gleaners Joan & Wayne Webber Distribution Center
  24162 Mound Rd., Warren