2013 Annual Report
FISCAL YEAR ENDING SEPTEMBER 30, 2013
As we endure the cold of a Michigan winter, we at Gleaners are active in making change happen! While we are proud of our past, we are even more excited about our future.

Let’s review the people we have touched in the past year: Nearly 252,000 children reached through food and education programs; more than 4,000 families graduated from Gleaners’ Cooking Matters classes; more than 48,000 volunteers served over 144,000 hours — making us very efficient; more than 48,000 donors contributed to help their neighbors; over 550 partner agencies engaged across our five county service area, helping us distribute over 95,000 meals each day. These are great accomplishments that your support made possible.

But we are always looking ahead on how we can further improve. Change, like spring, is in the air. As we continue to explore new ways to end hunger in our community, our approach has broadened from providing short-term, emergency food to providing longer-term solutions to help people provide for themselves.

For the shorter-term goal of providing healthy, emergency food, we are pursuing new food sources and distribution methods. We are analyzing every aspect of our food supply chain to see how to further improve our effectiveness and efficiencies. With our emphasis on reaching children, we continue to grow our Hunger Free Summer and holiday programs, increasing hunger awareness and food distribution at times when kids are at greatest risk of going hungry.

At the same time, we are increasingly focused on growing our longer-term programs to elevate community health. We are helping people learn how to sustain themselves so they needn’t rely on emergency food.

Gleaners is working to make the long-term future of our community brighter. Change is not only movement, it is improvement.

Walt Young, Board Chair
FINANCIAL SUMMARY

IN KIND (FOOD)  2012–2013  2011–2012

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<tbody>
<tr>
<td>Donated Food Revenue (cash value)</td>
<td>$51,536,947</td>
<td>$43,439,683</td>
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<tr>
<td>Donated Food Distributed (cash value)</td>
<td>$50,779,554</td>
<td>$45,045,839</td>
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<tr>
<td>Net Donated Food</td>
<td>$757,393</td>
<td>$(1,606,156)</td>
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MEALS*

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<tr>
<td>Meals Distributed</td>
<td>34,667,897</td>
<td>38,946,543</td>
</tr>
<tr>
<td>Meals per day</td>
<td>95,241</td>
<td>106,703</td>
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<tr>
<td>Meals per week</td>
<td>666,690</td>
<td>746,921</td>
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<tr>
<td>Meals per month</td>
<td>2,888,991</td>
<td>3,201,090</td>
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CASH REVENUE

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<tr>
<td>Donations</td>
<td>$13,412,722</td>
<td>$12,380,502</td>
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<tr>
<td>Grants, United Way &amp; Other</td>
<td>$3,529,720</td>
<td>$1,858,876</td>
</tr>
<tr>
<td>Purchased Food Reimbursements</td>
<td>$4,059,081</td>
<td>$4,346,551</td>
</tr>
<tr>
<td>Agency Shared Maintenance</td>
<td>$1,092,321</td>
<td>$819,629</td>
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<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>$22,093,844</strong></td>
<td><strong>$19,405,558</strong></td>
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<tbody>
<tr>
<td>Cash Donations</td>
<td>18.2%</td>
<td>15.5%</td>
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<tr>
<td>Donated Food</td>
<td>70%</td>
<td>76%</td>
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<tr>
<td>Agency Shared Maintenance</td>
<td>1.5%</td>
<td>1.6%</td>
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<tr>
<td>Grants, United Way &amp; Other</td>
<td>4.8%</td>
<td>4.4%</td>
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<tr>
<td>Purchased Food Reimbursement</td>
<td>5.5%</td>
<td>5.4%</td>
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CASH EXPENSES

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<tr>
<td>Purchased Food</td>
<td>$6,314,082</td>
<td>$8,260,441</td>
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<tr>
<td>Food Programs &amp; Outreach</td>
<td>$10,148,383</td>
<td>$11,491,041</td>
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<tr>
<td>Fund Raising</td>
<td>$3,132,352</td>
<td>$3,553,754</td>
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<tr>
<td>Administration</td>
<td>$1,113,662</td>
<td>$1,267,896</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$20,708,479</strong></td>
<td><strong>$24,573,132</strong></td>
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<tr>
<td>Management</td>
<td>1.6%</td>
<td>1.6%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>4.4%</td>
<td>5.4%</td>
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<tr>
<td>Food* &amp; Outreach</td>
<td>94%</td>
<td>93%</td>
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*Based on the most recent meals per pound equivalent determined by the USDA

Meals Distributed  
Meals per day  
Meals per week  
Meals per month  

Meals Distributed  
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Meals per week  
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Meals per week  
Meals per month  

94% Efficiency for Feeding Hungry Neighbors

*includes donated food
2013 HIGHLIGHTS

Thanks to your support, we have achieved great things in the past year!

251,804 kids reached through programs including School-Based Mobile Pantries, BackPacks, Cooking Matters and Kids Helping Kids.

48,109 volunteers engaged in Gleaners' mission.

2,704 Fresh Food Share boxes of affordable, local produce accessed by families.
4,059 Cooking Matters graduates learned how to shop for & prepare healthy, affordable meals.

95,241 meals distributed each day. That's 41,601,477 pounds of food distributed in the year!

13,462,956 pounds of fresh produce provided to hungry families.

562 partner agencies engaged to reach hungry neighbors with emergency food.
Gleaners thanks each donor who contributed during our last fiscal year, October 1, 2012 through September 30, 2013. Donors who contributed $1,000 or more have received special recognition on our website at www.gcfb.org/donors.

We also thank our 562 partner agencies in five southeast Michigan counties. These food pantries, soup kitchens, shelters, schools and community centers are invaluable in our mission of feeding hungry people and nourishing our communities. Find a full list of our partner agencies at www.gcfb.org/partners.

Gleaners President’s Table recognizes the community members whose generosity and support have made it possible for us to continue our work of nourishing hungry neighbors. Individuals, corporations and foundations that are part of the President’s Table have made major food or fund contributions through Gleaners Community Food Bank to help solve hunger in our region.

On March 6, 2014, Gleaners will honor these dedicated women and men at our annual President’s Dinner.

For information on how to take a seat at the President’s Table, please contact Anne Schenk at 866-GLEANER, ext. 242 or aschenk@gcfb.org.
Individuals
Shirley Barton
Jack & Heide Clausnitzer
Harry Hobbs
Lauraine Hoensheid
Russell & Kathleen Kittleson
Neal Rubin & Marcy Hayes
Bernie Smilovitz

Foundations & Corporations
Ally
Americana Foundation, Inc.
Andiamo Restaurant Group
Atlantic Precious Metal Resources
Baker Tilly
Bank of America
Carl and Irene Morath Foundation, Inc.
Charter One Foundation
Community Foundation for Southeast Michigan
Delta Air Lines
Detroit Public Schools Foundation
DTE Energy Foundation
Enterprise Holdings Foundation
Epoch Hospitality Group
Federated Campaign Stewards
First Presbyterian Church of Brighton
Ford Purchasing Group
General Motors Foundation
Gordon Food Service
Ilitch Charities
ITC Holdings Corp.
Joshua (Jim) and Eunice Stone Foundation
L & M Machining & Manufacturing
Laocoon LLC
Livingston County United Way
Mandell L. and Madeleine H. Berman Foundation
Matilda R. Wilson Fund
Max M. & Marjorie S. Fisher Foundation
MAZON
Michael & Peggy Pitt Charitable Trust
MillerCoors, LLC
Plex Systems, Inc.
PNC
Quicken Loans
Rent-A-Center, Inc.
Rose & Lawrence C. Page, Sr. Family Charitable Foundation
Schaller Corporation
Target
The Bottle Crew
The Chrysler Foundation
The Elizabeth, Allan and Warren Shelden Fund
The Grainger Foundation
The Helen L. Kay Charitable Private Foundation
The Holley Foundation
The June & Cecil McDole Foundation
The Kroger Company
The Kroger Foundation
The Sam Williams Foundation
The Suburban Collection
The TUKTAWA Foundation
The Young Foundation
Truist
United Way of Metropolitan Dallas, Inc.
Walmart
Wayne & Joan Webber Foundation
Weingartz Family Foundation
Wells Fargo Foundation

Food Donors
Andrew Brothers
Archway Marketing Services
Arctic Cold Storage
Awrey Bakery
Big Lots
Blake’s Orchard & Cider Mill
Christina’s Helping Hands/Baffo’s Cooseman’s Produce
Costco
CVS Sales, Inc.
Door to Door Organics
DTE Energy Garden
F&AM Inc.
Frito Lay
Hiller’s Market
Kellogg Company
Kraft Foods Group
Kroger Stores
LaGrasso Brothers
Lipari Foods
Mclane Co.
Mondelēz International
National Food Group
Nestle USA
Oliver Farms
Pepsi Bottling Group
Pierino Frozen Foods
Ram Produce
Return Incorporated
Royal Banana
Ruhlig Farms
Serra Brothers
St. Patrick’s Church and School
Target
Tom Maceri & Son
Turri’s Italian Foods, Inc.
Value Center
Variety – The Children’s Charity
Walmart Stores, Inc.
Whole Foods Market

Food Drives
Cabrini High School
Great Lakes Council, Boy Scouts of America
Livingston County Association of Realtors – Fill the Gazebo
MJR Theatres & WJR/WDRQ/WDVD – Canned Film Festival
Quicken Loans IT
Seaholm High School
St. Patrick Catholic Church of Brighton
The Detroit Zoo – Bunnyville
United Methodist Church – Hands4Detroit
University of Detroit High School
U.S. Government Agencies – Feds Feed Families

State & Federal Organizations
Feeding America
Food Bank Council of Michigan
Share Our Strength
GLEANERS DISTRIBUTION CENTERS:

- Gleaners Detroit Headquarters & Distribution Center
  2131 Beaufait St., Detroit

- Gleaners Livingston County Distribution Center
  5924 Sterling Dr., Howell

- Gleaners Oakland County Distribution Center
  120 E. Columbia Ave., Pontiac

- Gleaners Taylor Distribution Center
  25678 Northline Rd., Taylor

- Gleaners Joan & Wayne Webber Distribution Center
  24162 Mound Rd., Warren