Agency Relations Department

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Agency Pick-up Hours Per Warehouse

<table>
<thead>
<tr>
<th>Detroit</th>
<th>Warren</th>
<th>Oakland</th>
<th>Taylor</th>
<th>Livingston</th>
</tr>
</thead>
<tbody>
<tr>
<td>M-F</td>
<td>T-F</td>
<td>M-F</td>
<td>Tuesday</td>
<td>M–F</td>
</tr>
<tr>
<td>7 a.m.—2 p.m.</td>
<td>8 a.m.—2 p.m.</td>
<td>8 a.m.—3 p.m.</td>
<td>12 p.m.—2:45 p.m.</td>
<td>Call Sandra Tressler to schedule</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>2131 Beaufait St.</th>
<th>24162 Mound Rd.</th>
<th>120 E. Columbia Ave.</th>
<th>25670 Northline Rd.</th>
<th>5924 Sterling Dr.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Detroit, MI 48207</td>
<td>Warren, MI 48091</td>
<td>Pontiac, MI 48340</td>
<td>Taylor, MI 48180</td>
<td>Howell, MI 48843</td>
</tr>
</tbody>
</table>

Warehouse Contacts — (313) 923-3535

<table>
<thead>
<tr>
<th>Barbara Thomas</th>
<th>Ibzan Way</th>
<th>Theresa Quiroga</th>
<th>Will Jones</th>
<th>Sandra Tressler</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ext. 222</td>
<td>Ext. 353</td>
<td>Ext. 402</td>
<td>Ext. 350</td>
<td>Ext. 310</td>
</tr>
<tr>
<td><a href="mailto:bthomas@gcfb.org">bthomas@gcfb.org</a></td>
<td><a href="mailto:iway@gcfb.org">iway@gcfb.org</a></td>
<td><a href="mailto:tquiroga@gcfb.org">tquiroga@gcfb.org</a></td>
<td><a href="mailto:wjones@gcfb.org">wjones@gcfb.org</a></td>
<td><a href="mailto:stressler@gcfb.org">stressler@gcfb.org</a></td>
</tr>
</tbody>
</table>
**Warehouse Order Pickup Reminders**

- Please make sure your vehicle is clean, with sufficient space for your order before arriving.
- Sign-in upon arrival
- When instructed, carefully back your vehicle into the warehouse.
- Load your vehicle with purchased items from your invoice first, load free items last.

- No eating or drinking is allowed in any Gleaners warehouse. *This includes gum.*
- Cell phone use inside any Gleaners warehouse is prohibited.
- Open toe shoes are prohibited at all times in any Gleaners
- All Gleaners facilities are weapons-free zones.

*Please check with each Gleaners warehouse for any further Order Pickup procedures*

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**Join the Discussion…**

*Join these groups on Facebook for valuable information, insight and advice.*

**Gleaners Partner Agencies**

**WHO:** Gleaners Partner Agencies, their staff and volunteers.

**WHY:**
To share uplifting stories, seek advice and support on the challenges you encounter in serving your community.

- Celebrate each other's successes.
- Gleaners announcements and information.

**Agencies Ending Hunger**

**WHO:** Agencies and Food Banks from across the country

**WHY:**
This community was created to focus on those involved in meal programs and pantries by connecting, supporting, and celebrating members who are working to address the hunger needs in their community.

**Nonprofit Happy Hour**

**WHO:** Anyone working or volunteering the nonprofit arena.

**WHY:**
Nonprofit Happy Hour is an international peer support group for nonprofit professionals, a place for us amazing, talented, smart, and ridiculously good-looking nonprofit unicorns to ask questions, share important information and jokes, and provide and receive advice on nonprofit challenges.
Agency Resources

www.stilltasty.com

A quick and easy way to locate food pantries by zip code.

Always advise clients to call agencies ahead of time to confirm hours and eligibility requirements.

Online Food Safety Training Options

All agencies **MUST** have a valid Food Safety Certification.

In general, Food Handlers certifications are good for 3 years and Food Manager certifications are good for 5 years, please make sure you are aware of when your certification expires.

For in person training options, contact your local Health Department for local options.

Visit any of the websites listed below to view Food Safety Training options for Food Manager Certification and Food Handler Training.

www.learn2serve.com

www.statefoodsafety.com

www.servsafe.com

www.mifoodhandlers.com
Fundraising Ideas

You can incorporate a food/fund drive into any event, just by asking. Here are some ideas and opportunities for you to consider:

**Where:** Business, Church, Church, Association or Work Conference, Holiday, Birthday Party, Pool Party, Cook Out, School Dance, Sporting event, Open House, Art Show, Pottery, Car Show/Cycle Club, School-wide or campus-wide event, Retail Store, Fitness Center, Parade, Farmers Market, Yard Sale, Bake Sale, Exercise Class, Card Group, Block Party, Community Day, Grocery Store, Music Event, Race, Walk, Skate-A-Thon, Wedding, Bingo, Grand Opening, your neighborhood.

**Friendly Competition:** Incorporate a little friendly and fun competition. Groups, classes, floors, and departments within your organization and senior management teams can get involved.

**Schools:** School youth can focus on collecting a specific item or each grade level could focus on one of our top items needed.

**Businesses:** Have fun-friendly competitions between branches, offices, and schools to see who can collect the most food and/or monetary donations.

**Events:** Ask participants to bring donations (ZUMBA, Craft Shows, Concerts, neighborhood community days, etc.)

**Fitness Centers/Membership:** Partner with them and ask them to donate a free month or gear as a raffle for 10+ can goods.

**Dress Down Days:** Set an amount ($5 or 5 cans) to dress down on a Friday or Monday.

**Shred for Food:** Contact your local shredding company. Encourage donations in exchange for document shredding.

**Food Networking:** Everyone loves to share their favorite recipes. A Chili Cook off or Hungry Chef competitions are always great ways to create a crowd and raise monetary donations.

**Ice Cream Socials:** Provide ice cream treats in exchange for a donation.

**Pizza Sales:** Contact a local pizza business to see if they have any fundraisers to help raise donations for local non-profits.

**Compile a Cook Book:** Gather recipes, stories, and photos for a one-of-a-kind cookbook to sell.

**Karaoke Night/Lip Sync:** Ask friends, guests to bring a donation.

**Ticket for a Can:** Consider holding a raffle where for every can or monetary donation the donor will be given an entry to win a neat prize (gift card, movie tickets, and restaurant or gas gift card). More donations = More tickets = A Winner.

**What's the Price of a Can:** A great way to raise food/funds for your drive is to hold an event where the price of admission is a can or two, or a monetary donation.

**Golf Tournament/Corn Hole Tournament/5K Race/walk:** Registration fee will benefit your non-profit. Can a Gift: Ask friends and family to donate can goods or a monetary donation in exchange for receiving birthday, wedding or anniversary gifts.

**Office Fun:** Ask someone to donate a $1 if their cell phone goes off in a meeting, or they are late to work.

**Empty Bowl, Empty Plate:** Have an event where local potters donate bowls/plates and have local restaurants or community groups provide soup/bread/dessert. Guests will leave with a takeaway reminding them of the thousands of individuals in our community who may not have a consistent means of a nutritious meal. Include a ticket price, silent auction,
The Reverse Raffle

Are you planning to hold a raffle at your next fundraising event? You may want to try the reverse raffle instead. With this raffle, instead of buying tickets, every attendee gets one free raffle ticket when they come in the door. Only instead of winning a prize, the person whose ticket is drawn will win a “gag” prize with some level of light embarrassment, like having to dance with a group of clowns, having to kiss the club’s four-legged mascot, or having to wear a funny wig and march with the band.

People can then “sell” their ticket back to the organization in return for a donation (so they won’t have to be part of the drawing). For an even more creative raffle, you can set it up so that people can sell their tickets back on a sliding scale… the first 10 will be taken back for a $1 donation, the next 10 for $2, the next 10 for $4 and so on.

Games Night Fundraiser

Finally! A family-friendly version of the popular Vegas-style casino fundraising event that kids of all ages will enjoy!

Here’s what you need:
- Board games, decks of cards and/or trivia questions (donated or borrowed from volunteers)
- Admission or ticketing registration
- Competition entry form
- Volunteer scorekeepers

Game nights are great recurring fundraisers for nonprofits that can easily turn into regularly held competitive gaming rounds. Another way to go would be to make your games night fundraising event 100% digital by hosting a video game tournament.

Chores for Charity

Nobody likes doing chores. But if you have a group of families, business partnerships or community members willing to donate their time and handy skills in exchange for donations to your nonprofit, then you have yourself a great handyman/chores services fundraiser! Here’s what you need:
- Worker volunteer sign-up form
- Work request submission form
- Reminders for service scheduling & updates

Start by gathering volunteer interests with a digital sign-up form, or decide on the types of services and scope of work your volunteers are willing to perform. Next, your org should assign a minimum donation value to each task and build your custom work request form for supporters to request a service and make a donation.

You could use a free service such as Googledocs to create online work order forms. You would be able to export work requests making it easy to track projects and schedule service dates.

Ask community members, especially the elderly, if they have decorating, cleaning, small repairs, yard work or other odd jobs in need of completion. Local businesses might even be interested in sponsoring a clean-up of a public space that would benefit your community.

Share the link to your mobile-friendly work request submission form through email and on all social media channels.

The Reverse Raffle
Basketball Hoops for Hope Game

Who needs Shaq and Kobe when you have your awesome supporters? Your nonprofit organization can quickly raise money and awareness for your cause with a friendly round of hoops. Here’s what you need:

- Basketball court (check availability at local schools, gyms, recreation centers and parks)
- Player registration and team crowdfunding forms
- Volunteer sign-up form
- Mobile, print, and social media marketing strategy

Garden Invasions

Garden owners pay a fee for the removal of a decoration invasion that you snuck in during the night. These could be Plastic Flocking Flamingos, Garden Gnomes, or Pink Toilets.

Increase earnings by allowing people to buy insurance against having an invasion, and/or an extra fee to have the invasion go to a specific person’s garden after leaving theirs!

The Flocking Flamingo Fundraiser is such a fun and funny fundraising idea that you will just absolutely love it.

What you will need is a “flock” of Flamingoes which are made out of plastic and have steel legs. About 20 is a good number.

You and your fundraising team will also need to do a bit of espionage work, but that’s all part of the fun!!!

Once you have acquired your flock you can use them in a couple different ways to raise funds…

The first way is to place the flock in someone’s yard without them knowing. This is the espionage part!

That person can then have them removed for a set fee or have them placed in someone else’s yard for a slightly higher fee… Say $5 to have them removed and $10 to have them placed in another yard!

You will need to leave a note on the flamingo closest to the house or yard door with an explanation for the birds.

Have your organizations name on it, a number for the person to contact for the birds removal, and the name of the person responsible for the flamingos landing in that yard (if applicable).

Always be ready to remove the birds for free if you happen to land them in a yard with a boring person who doesn’t want to take part!

A slight variation of this funny fundraiser idea is to hire the Flamingos out.

People can hire them out and have them placed in someone’s garden for as long as they want. You will charge a daily rental fee!

Sports Skills Clinic for Charity

Gather amateur and professional athletes, guest pros, coaches and trainers to host a techniques or skills clinic to help participants improve their game. Digital forms will help your nonprofit organization keep all volunteer information organized and available at any time.

Here’s what you’ll need:

- Athlete mentor & trainer volunteer form
- Participant registration form
- Appropriate training or sports venue

This type of fundraising event works great for all sports whether basketball, baseball, soccer, football, wrestling, volleyball, tennis, hockey, swim, equine sports, surfing, track and field, dance or cheer teams. Decide on the type of clinic and age group (youth, teen, adult, all ages, etc.) you’ll focus on. Then find a community venue like a gym, school physical education room, field, park, etc. that will happily host your event. Promote your event using social media and posters placed in schools, sporting event venues and gyms.

Whether it’s a half-day event or a week-long sports camp, your nonprofit can give less experienced athletes access to pro help to perfect their game while helping your org hit your event fundraising goal out of the park.
Kroger is committed to helping our communities grow and prosper. Year after year, local schools, churches and other nonprofit organizations will earn millions of dollars through Kroger Community Rewards®. Our program was designed to make your fund-raising the easiest in town...all you have to do is shop at Kroger and swipe your Plus Card! All participants must re-enroll each year to continue earning rewards for their chosen organization. www.kroger.com/topic/kroger-community-rewards-3

Amazon donates 0.5% of the price of eligible AmazonSmile purchases to the charitable organizations selected by their customers. www.org.amazon.com

The Walmart Foundation has identified four core areas of giving: Hunger Relief & Healthy Eating, Sustainability, Women's Economic Empowerment and Opportunity. Community Grants range from a minimum of $250 to the maximum grant of $2,500. www.giving.walmart.com/apply-for-grants/local-giving-guidelines

Wells Fargo is proud to support organizations that work to strengthen our communities. We look for projects that keep our communities strong, diverse, and vibrant. Our first priority is to support programs and organizations whose chief purpose is to benefit low- and moderate-income individuals and families. www.wellsfargo.com/about/corporate-responsibility/michigan-grant-guidelines/

In keeping with Costco Wholesale's giving guidelines our warehouses and regional offices specifically support programs focusing on children, education and health and human services. www.costco.com/charitable-giving.html

Let people use points to make cash donations. Tap into a new source of funding - Loyalty Rewards Points. Did you know there are $48 billion worth of loyalty points distributed every year in the US? PointWorthy makes it possible for your constituents to use points to make cash donations. Nothing could be more worthy! www.pointworthy.com/site/organizations.xhtml

Meijer is always looking for new avenues to support the causes that our customers value. If you are part of a nonprofit organization, let us know what opportunities exist to partner with you. To get started, please visit the Customer Service desk at your local Meijer store and ask for a Donation Request Form.

- Your organization must be a non-profit, federally-recognized 501c3 organization.
- Only apply at one location. The guideline for applying is once every six months; schools are an exception.
- Be as specific as possible when making the request. If possible, include several levels of available sponsorships and their benefits.

www.meijercommunity.com/community-needs/hunger-relief/simply-give/
Grant Opportunities

The Community Foundation for Southeast Michigan is always looking for effective program and project ideas that can improve life in southeast Michigan, specifically in Wayne, Oakland, Macomb, Monroe, Washtenaw, St. Clair and Livingston counties.

Over the years, the Community Foundation has helped to create and fund numerous projects that improve the lives of those who live here. Our interest areas span from arts and culture, to the environment, to health and human services. We seek to make strategic investments in the community, and look to partner with nonprofit organizations to help create enduring solutions to complex problems. Effecting change requires both passion and measured thought, and we work hard to find proposals that encompass both.

As we do our grantmaking, the Community Foundation for Southeast Michigan is also committed to honoring the intentions of our many donors and creating solutions that make everlasting positive impacts.

And above all else, we are keenly interested in what inspires you. We look forward to hearing your ideas for transforming our vision for a healthy and prosperous region into reality. www.cfsem.org/for-nonprofits/

The Community Foundation believes in improving the lives of our local citizens; therefore, we only award grants to projects and organizations that will make an impact within our Livingston County community.

Our belief and standard for grant recipients is that their project or program must demonstrate a high level of sustainability and a passion for improving an aspect of Livingston County.

The Community Foundation will make grants to 501(c)(3) organizations, government entities, school districts, and universities that provide programs that serve Livingston County. Organizations must have an independent certified financial audit. We do not make grants to individuals, sectarian religious programs, or to cover deficits or other previously incurred obligations. www.cflivingston.org/grants

The Detroit Auto Dealers Association (DADA) Charitable Foundation Fund supports grants to charitable organizations that make a lasting impact on the lives of children and youth in southeast Michigan.

The DADA Charitable Foundation Fund provides support to nonprofit organizations in Wayne, Oakland, Macomb, Washtenaw, St. Clair, Monroe and Livingston counties, with a primary focus on charitable organizations and activities that assist children and youth. The fund is supported by proceeds from the North American International Auto Show Charity Preview.

Since its inception in 1999, the DADA Charitable Foundation Fund has provided more than $6.1 million to support nonprofit organizations that are improving the lives of children and youth in southeast Michigan. This partnership is unique among auto trade associations nationally — a permanent legacy to benefit our region for generations to come.

Here are a few key facts about applications to the Detroit Auto Dealers Association Charitable Foundation Fund:

- Grants range from $10,000 to $50,000
- Projects must benefit children and youth (defined as Pre-K-12) in southeast Michigan
- The application deadline is April 15; awards will be announced in September
- Any 501(c)(3) nonprofit organization in southeast Michigan may apply for a grant. Southeast Michigan is defined as the seven counties of Wayne, Oakland, Macomb, Monroe, Washtenaw, St. Clair and Livingston. The 7 nonprofit organizations that traditionally receive support directly from the Charity Preview are ineligible. Please note that the Fund does not award grants to host or sponsor events.

https://cfsem.org/special-opportunities/detroit-auto-dealers-association/
Detroit SOUP is a micro granting dinner celebrating and supporting creative projects in Detroit. For a donation $5 attendees receive soup, salad, bread and a vote and hear from four presentations ranging from art, urban agriculture, social justice, social entrepreneurs, education, technology and more. Each presenter has four minutes to share their idea and answer four questions from the audience.

At the event, attendees eat, talk, share resources, enjoy art and vote on the project they think benefits the city the most. At the end of the night, we count the ballots and the winner goes home with all of the money raised to carry out their project. Winners come back to a future SOUP dinner to report their project’s progress.

Citywide SOUP: https://detroitsoup.com

Neighborhood SOUPs:

Brightmoor
https://www.facebook.com/Brightmoor-SOUP-364272433674503/

Hamtramck
https://www.facebook.com/hamtramckSOUP/

District 3
https://www.facebook.com/District3SOUP/

Livernois Corridor
https://www.facebook.com/LivernoisCorridorSoup/

North End
https://www.facebook.com/NorthEndSOUP/

Spaulding Court

Ferndale SOUP
http://buildinstitute.org/ferndale/

Wayne Metropolitan Community Action Agency is pleased to operate the Seeding Wayne County Mini-Grant program.

This program supports Wayne County based organizations that share the common goal of addressing the causes and conditions of poverty in their community.

The awarded funding is used by grassroots community organizations to support programs and services in the areas of Youth and Adult Education, Nutrition, Health, Employment, and Neighborhood Improvements.

Winning organizations are selected in part with direct input from members of Wayne Metro’s six Regional Advisory Councils (RACs). RAC members have direct contact with community and neighborhood leaders, and possess knowledge of the needs and service gaps residents confront every day. RAC members are advocates for their communities and have sound insight into the unique conditions and needs of low-income residents and the homeless. Grant entries are judged individually on the applying organization’s project goals, design, and budget.

https://www.waynemetro.org/get-involved/#seeding
Commercial Auction Sites

A possible resource for refrigeration or other equipment for your agency are auction companies that offer online and in person auctions of commercial restaurant equipment. Most auctions require that you be able to pick up your items on a specific date and time.

Below are some companies that offer auctions in Michigan.

For more than 55 years Grafe Auction has been a leader in the auction and liquidation of commercial assets, industrial equipment and real estate throughout the United States. We conduct over 120 auctions each year and frequently have specialty sale items, too.

Every week Grafe Auction is hosting auctions at locales around the United States. From food service equipment and real estate to classic cars and antiques, we specialize in bringing commercial and industrial items to buyers.

www.grafeauction.com

We market commercial, business, and personal property assets of all types for banks, credit unions, trustees, businesses, and individuals. We have many auctions every week typically selling over 3000 items and attracting thousands of bidders. We have three permanent Michigan facilities, one in the Grand Rapids Metro region (Byron Center), one in Southwest Michigan region (Wayland), and one in the Eastern Michigan region (Ortonville).

www.repocast.com

Michigan Restaurant Liquidations & Auctions is an online auction company that can provide you with quality commercial restaurant equipment for small business owners in Michigan and the surrounding states.

www.restaurantliquidationauctions.com

Paradise Restaurant Auctions would like to welcome all bidders to our online auctions for restaurant equipment. This site was developed to provide bidders with the best possible experience through services like our rating scale, bid notifications, and detailed descriptions of items. Our auctions last approximately 10 days with a preview day prior to the close of the auction. We offer specified removal times for winning bidders to pick up their items, as well as offering nationwide shipping for those bidders in other regions. Enjoy your bidding experience!!

www.prabid.com